

IT Professional and Consulting Services for Houston Information Technology Services



IT
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NETSYNC

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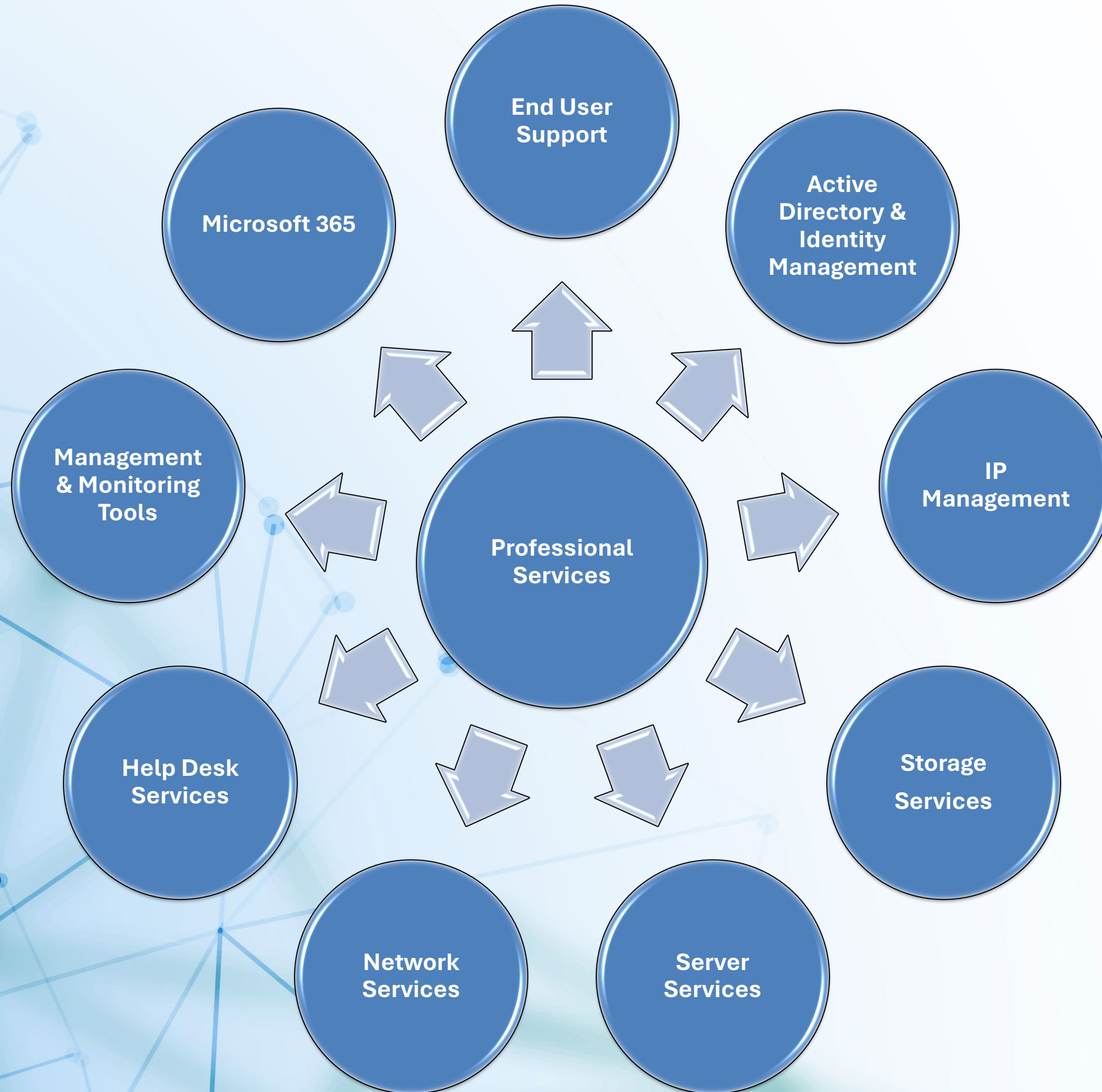
Lisa Kent - Chief Information Officer (CIO)
Bert Quarfordt - Deputy CIO, Infrastructure
November 6, 2024

Bottom Line Up Front

Vendor Award Recommendations	Multi-vendor award for IT Professional and Consulting Services; Solicitation No: P11-T32597 <ul style="list-style-type: none"> Bahwan Cybertek Inc.; CST Corporation; Netsync Network Solutions
Purpose	<p>HITS provides enterprise infrastructure services that include, without limitation, network, telephony, call center, network security, voice, compute, storage, end user, Microsoft 365, and data center services to all departments Citywide.</p> <p>This multi-vendor award for IT Professional and Consulting Services will allow the City to implement infrastructure solutions to improve resiliency, manage risks, improve response times for IT support to the end users, and continually audit and maintain operational systems and services.</p> <p>These services will support on-call services and projects in support of the City's stabilization and strategic efforts. The City will also be able to access extended support for desktop, endpoint application, patch management, and end user device management.</p>
Procurement: <ul style="list-style-type: none"> How the selection was made 	<p>An RFP was issued and evaluated by members of the HITS, HPW, and HPD Departments with additional non-voting representation from HITS.</p> <ul style="list-style-type: none"> Proposals received from 23 proposers, with recommendation to shortlist oral presentation invites to top 3 vendors. All three shortlisted proposers: <ul style="list-style-type: none"> Met the technical competence requirements Were selected to participate in oral presentations Submitted Best and Final Offers (BAFO) Analysis of BAFO pricing and scoring matrix resulted in a multi-vendor recommendation to award for the top three scoring vendors with best overall value.
New Contract Amount	\$30,558,507.50
Contract Term	3 years + two (1) year renewal optional years for total of potential 5-year term
MWBE Goal	Bahwan Cybertek Inc. 20%; CST Corporation 18.64%; Netsync Network Solutions 18.64%
Primary Department Users	HITS, HPW, HAS, HCD, HHD, MYR



Scope



Evaluation Criteria and Max Points

Evaluation Criteria	Max Points
Responsive	Pass/Fail
Responsible	Pass/Fail
Financial Stability of the Proposer	Pass/Fail
Quality of proposed M/WBE Participation	Pass/Fail
Technical Competence Requirements Qualifications and Experience of the Firm Qualifications and Experience of Key Personnel Best Practices and Approach to Provide Services	75 Points
Price Proposal	25 points

Financial Summary

Projected Spend

\$ 30,558,507.50

Fund Type	Total
Revolving	\$20,204,507.50
General	\$85,000.00
Grant	\$659,000.00
Enterprise/ Revenue/ Other Various	\$9,610,000.00
Total	\$30,558,507.50

Department	Fund Type	Fund #	Department #	Projected FY25	Out Year Amounts	Total
HITS	Revolving	1002	6800	\$2,000,000.00	\$18,204,507.50	\$20,204,507.50
HCD	Grant	2409	3200	-	\$508,850.00	\$508,850.00
HHD	General	1000	3800	-	\$85,000.00	\$85,000.00
HPW	Various	1001, 2301, 2302, 2310, 2312, 8300, 8305	2000	\$750,000.00	\$5,000,000.00	\$5,750,000.00
HAS	Enterprise/Revenue	8001	2800	\$150,000.00	\$3,710,000.00	\$3,860,000.00
MYR	Grant	5030	5000	-	\$150,150.00	\$150,150.00
				\$2,900,000.00	\$27,658,507.50	\$30,558,507.50

Q&A



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